

Federal Biobased Products Preferred Procurement Program (FB4P) Process for Industry Investigation

Designation Item

This section details the item that has been investigated for designation in the FB4P.

Item Investigated: Water Tank Coatings

Item Description: Water tank coatings represent that group of products formulated for use in potable water storage systems to provide a durable maintenance free protective liner. These products are typically applied as a sprayed on thick film coating. Water tank coatings can be applied over both concrete and steel water tanks and reservoirs providing extended lifecycle protection.

Industry Investigation

There are four main sources of information used to gather data about items for designation. These include Internet search engines, the Thomas Register, industry associations, and biobased industry contacts. Each of these sources provides different results. The Internet search engines and the Thomas Register provide many results when a keyword is entered. However, when investigating products through the industry associations and biobased industry contacts, the results tend to be product or company specific. A lengthy, but thorough list of biobased companies which product the designation item can be developed best by utilizing all four information sources.

Internet Search Engines

When searching the Internet, each search engine utilizes a different algorithm to find related topics. To maximize results and ensure correct data, keywords are entered into several search engines. Primary search engines include Google, Yahoo, WebCrawler and Meta Crawler.

Search Engine	Keywords	Results
Google	Biobased Water Tank Coatings Water Tank Coatings	www.unitedcoatings.com www.ravenlining.com www.epoxysystems.com www.madisonchemical.com
Yahoo	See above	www.sanchem.com www.tnemec.com www.gryphin.com www.simcocoatings.com
Vivisimo	See above	www.osakapaint.com www.usatanksales.com www.csscorp.net
Alta Vista	See above	

Thomas Register

The Thomas Register, a free web service found at <http://www.thomasregister.com/>, provides a database of over 173,000 companies that can be searched by company name, product name or keyword. Each result contains contact information and may also include other useful information such as a product catalog.

Keyword	Results
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Biobased Water Tank Coatings	www.centroncoatings.com www.rustoleum.com www.lauren.com www.metcoat.com www.pcmco.com www.ims-now.com www.everseal-int.com www.rhinoliningsindustrial.com
Water Tank Coatings	

Industry Associations

Industry associations provide a good source to identify potential manufacturers, determine additional keywords for internet searches, and provide general descriptions of products within an item. Many associations maintain official websites with lists of member organizations and in some cases catalogs of available products.

Association Investigated / Contacted	Results
Biobased Manufacturers Association Spray Polyurethane Foam Alliance National Paint & Coatings Association Roof Coatings Manufacturers Association National Roofing Contractor's Association Alliance for the Polyurethanes Industry The American Plastics Council Polyurethane Manufactures Association National Association of Home Builders Building Materials Resource Net Composites/Polyurethane Foam The Corrosion Society Steel Structures Painting Council American Water Works Association National Association of Pipe Coating Applicators	Prime Coatings Utilithane

Biobased Company Contacts

Company contacts come as a result of interaction with government officials, researchers, and industry representatives. FB4P staff follow-up on personal referrals or potential leads to possible biobased products.

Company	Contact Person	Results

Conclusion

The results from the four information sources indicate that 1 manufacturing companies in the United States are currently producing Water Tank Coatings that may be considered for inclusion in the Federal Biobased Products Preferred Procurement Program.